## **RESOLUTION 2022-28**

A RESOLUTION AUTHORIZING AN INTERNAL LOAN AND APPROVING THE PURCHASE OF A PIERCE VELOCITY PUC TANKER PUMPER BY THE CITY OF WEST BRANCH, IOWA FROM RELIANT FIRE APPARATUS, INC., TO BE USED BY THE WEST BRANCH FIRE DEPARTMENT

WHEREAS, the West Branch Fire Department needs a new firefighting pumper truck; and

WHEREAS, the City of West Branch held an "open bidding process" (a public competitive procurement process); and

WHEREAS, Reliant Fire Apparatus, Inc. is the contractor of choice to be awarded the contract for the specified apparatus; and

WHEREAS, the purchase price of the new pumper truck is \$848,868.00 and if the West Branch Fire Department elects to make a 100 percent payment, will receive a \$35,575.00 discount; and

WHEREAS, the City Administrator reviewed the contract content and in order to receive the discount of \$35,575.00, recommends buying the \$813,293.00 apparatus at the onset; and

WHEREAS, the Fire Department will be borrowing from Hotel/Motel and Local Option Sales Tax listed in the above item and will pay back all funds by the end of Fiscal Year 2024; and

WHEREAS, revenue to pay for the new pumper truck will derive from Fire Department savings (\$687,000), Hotel/Motel (\$35,000), Local Option Sales Tax (\$90,000), selling of an existing truck (\$34,000) and future budget allocations of the Fire Department; and

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of West Branch, Iowa, whom fully supports, approves, and authorizes the Fire Chief with assistance from the City Administrator and Finance Officer to execute any and all documents pertaining to the purchase of a Pierce Velocity PUC Tanker Pumper from Reliant Fire Apparatus, Inc.

Passed and approved this 21st day of March, 2022.

Roger Laughlin, Mayor

ATTEST:

Leslie Brick, City Clerk

# RELIANT FIRE APPARATUS, INC.

P.O. BOX 470 • SLINGER, WISCONSIN 53086 • PHONE (262) 297-5020



3/3/2022

West Branch Fire Department Chief Kevin Stoolman 105 S. 2<sup>nd</sup> Street West Branch, IA 52358

Proposal Detail: Reliant Fire Apparatus Proposal #743 dated 3/3/2022 for one (1) Pierce Velocity PUC Tanker.

Dear Chief Stoolman,

Thank you for the opportunity to present this Proposal Detail to the West Branch Fire Department. Attached you will find the completed proposal for the apparatus to be furnished. The pricing information for the Proposal Detail is as follows:

### **Pricing Summary:**

Base Unit Price Prior to Payment Discount Options Detailed Below:

\$848,868.00

# 100% Prepayment Option:

Should the West Branch Fire Department elect to make 100% payment prior to July 15, 2022, with a contract execution date of 4/1/2022, an advanced payment discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Payment Discount:		\$848,868.00
Less Advanced Payment Discount:		\$ <u>(35,575.00)</u>
Contract Purchase Price:	•	\$ <u>813,293.00</u>

### **Progress Payment Option:**

Should the West Branch Fire Department elect to make a chassis progress payment a discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Progress Payment Discount:	\$848,868.00
Less Chassis Progress Payment Discount:	\$ <u>(13,968.00)</u>
Contract Purchase Price:	\$834,900.00

Chassis progress payment due will be in the amount of \$465,620.00.

## **Other Payment Option:**

The above prepayment options are the most common taken. However, custom prepayment options are available on any funds prepaid prior to their due dates. Should the opportunity exist to have other